

## International Trade Finance Conference Week May 11<sup>th</sup> – 15<sup>th</sup>, 2009, Vienna, Austria

### 4<sup>th</sup> Global Conference on Bank Guarantees

May 11 + 12, 2009  
Vienna, Austria

### 3<sup>rd</sup> Global Conference on Letters of Credit

May 13 + 14, 2009  
Vienna, Austria

### 1<sup>st</sup> Conference Financial Instruments in Trade Finance

May 15, 2009  
Vienna, Austria

Excellent networking opportunity with 400 leading L/C and Bank Guarantee experts from various sectors and over 40 countries!

- Hot topics - handling of guarantees in the Middle East, USA
- harmonisation of law governing security interests in movables
- arbitration and guarantees
- upcoming new ICC bank guarantee rules – hot topics
- Combating fraud in guarantees
- Guarantees in consortium contracts
- UN Conv. Independent Guarantees
- ICC rule for contract bonds
- Comparison UCP – URDG - ISP98
- **Transport in International Trade**  
Incoterms  
Bill of Lading & Multimodal  
Transport Document
- **Transport Insurance in International Trade**
- **Country Issues** – advice for being successful - China, Belorussia, USA
- **UCP 600**  
UCP 600 2 years on  
Role of ISBP + ICC Opinions  
Transfer of L/Cs  
Negotiation + Discounting of L/Cs
- **L/Cs in commodity trade**
- **Fraud** - new scams using L/Cs
- **Forfaiting + Factoring**  
risks and opportunities
- **Trade Finance Products**  
offered by IFC
- **TSU – Trade Service Utility** of SWIFT

### Meet and discuss with the world's leading international experts

Sir Roy Goode, UK; Jan Ramberg, Sweden; Gary Collyer, UK; Pottengal Mukundan, India; Don Smith, USA; Andrea Hauptmann, Austria; Kim Chalmer, Denmark; Sean Edwards, UK; Anis Ahsan, Saudi Arabia; Nicole Keller, Germany; Iqbal Karamally, UAE; Glenn Ransier, USA; Vadim Matyushkin, Belorussia; Waltraud Raderschall, Germany; Thomas Schirmer, Austria; Khaled Haggag, Egypt; Andreas Werner, China; Bassel Hamwi, Syria; Andrew Duncan, UK; Christoph Radtke, France; Urs Kern, Germany; Gerhard Prenner, Austria; Theo Hiebler, Austria; Georg Schäfer, Germany; Erich Uplasnik, Austria; Simon Peter Peterman Poljansek, Austria;

# International Trade Finance Conference Week

## May 11 - 15, 2009, Vienna, Austria

<b>4<sup>th</sup> Global Conference on Bank Guarantees</b>  <b>May 11 + 12, 2009 Vienna, Austria</b>	<b>3<sup>rd</sup> Global Conference on Letters of Credit</b>  <b>May 13 + 14, 2009 Vienna, Austria</b>	<b>1<sup>st</sup> Conference on Financial Instruments in Trade Finance</b>  <b>May 15, 2009 Vienna, Austria</b>
<b>Course fees:</b> EUR 890 + 20 % VAT EUR 690 + 20 % VAT - early bird up to March 15 <sup>th</sup> , 2009	<b>Course fees:</b> EUR 890 + 20 % VAT EUR 690 + 20 % VAT - early bird up to March 15 <sup>th</sup> , 2009	<b>Course fees:</b> EUR 490 + 20 % VAT EUR 405 + 20 % VAT - early bird up to March 15 <sup>th</sup> , 2009
<b>Package Prices:</b> 3 days – 10% discount, 4 days – 15% discount, 5 days – 20% discount Course fees payable upon receipt of invoice. Registration is only valid after receipt of the course fees.		

**Venue:** RZB Raiffeisen Zentralbank Österreich, Am Stadtpark 9, 1030 Vienna, Austria

**Contact:** Ms. Verena Schaden, T: +43 1 50105 4303, E: [icc@icc-austria.org](mailto:icc@icc-austria.org)

**Cancellation Policy:**

A full refund will only be given for cancellations received up to 12 working days before the event. Cancellations must be made in writing. Should you be unable to attend you can nominate a colleague as replacement.

## Registration

ICC Austria Fax: +43-1-50105 3703

e-mail: [icc@icc-austria.org](mailto:icc@icc-austria.org)

.....  
Name, First Name, Title

.....  
Company/Institution (as to read on the invoice)

.....  
Street

.....  
Postcode / City / Country

.....  
Tel.

.....  
Fax:

.....  
E-mail-Address

.....  
Job Title/Position

.....  
Signature

**Yes, I want to register for the**

- 4<sup>th</sup> Global Conference on  
Bank Guarantees**  
May 11 + 12, 2009
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Letters of Credit**  
May 13 + 14, 2009
- 1<sup>st</sup> Conference on  
Financial Instruments for  
Trade Finance**  
May 15, 2009

and agree that my name and address are registered electronically by ICC Austria and that ICC Austria will inform me about further programs by mail, fax or e-mail.