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# **Case Studies on Letters of Credit**

**Difficult and unusual cases are presented from the bankers,  
commodity traders, forwarders and insurance point of view**

**Meet and discuss with the world's leading international experts**

- **Kim Chalmer Rasmussen**, Maersk Line, Denmark
- **Georg-Christian Schäfer**, Maersk Line, Germany
- **Don Smith**, Global Trade Advisory, USA
- **Glenn Ransier**, ABN-AMRO Capital, USA

**...and many more! We keep you up2date!**

**You have interesting cases to be analysed and discussed?  
Please, send us a short outline at your earliest convenience**

**Friday, May 11, 2012**

**9.00 a.m. – 4.00 p.m.** - Registration starts at 8.15 a.m.

**Raiffeisen Bank International AG  
Am Stadtpark 9, 1030 Vienna - Austria**

## Registration form

# International Trade Finance Conference Week 7 – 11 May, 2012 RBI – Raiffeisen Bank International 1030 Vienna – Austria

Mail or Fax to:

ICC Austria – International Chamber of Commerce  
Wiedner Hauptstrasse 57, 1040 Vienna-Austria

Mrs. Cennet Kacan

@ E-Mail: [c.kacan@icc-austria.org](mailto:c.kacan@icc-austria.org)

☎ Tel.: +43-1-504 83 00-3718

☎ Fax: +43-1-504 83 00-113718

### Participant Information

Mr.  Mrs.

Family Name: ..... First Name: .....

Organisation / Company: .....

Address: .....

City, Postal code: ..... Country: .....

Telephone: ..... Fax: .....

E-Mail: ..... Job Title / Position: .....

### Invoice data

Organisation / Company: .....

VAT Number:\* .....

Address: .....

City, Postal code: ..... Country: .....

\* obligatory for invoicing for European participants

### Registration

|  | May 7 + 8, 2012   | May 9 + 10, 2012  | May 11, 2012   |   |
|--|---|---|--|---|
| <b>I want to register for:</b>   | 7 <sup>th</sup> Global Conference<br>on<br><b>Bank Guarantees</b><br><input type="checkbox"/> | 6 <sup>th</sup> Global Conference<br>on<br><b>Letters of Credit</b><br><input type="checkbox"/> | Case Studies<br>on<br><b>Letters of Credit</b><br><input type="checkbox"/> | Reducing Risks<br>of<br><b>Disputes &amp; Defaults<br/>in Trade Finance</b><br><input type="checkbox"/> |
| <b>Early bird fee</b><br>registration received till<br>Friday, March 9, 2012 | <b>EUR 760,--</b><br>(excl. 20% VAT)  | <b>EUR 760,--</b><br>(excl. 20% VAT)  | <b>EUR 390,--</b><br>(excl. 20% VAT)                                       | <b>EUR 390,--</b><br>(excl. 20% VAT)  |
| <b>Regular fee</b><br>registration received till<br>Friday, April 23, 2012   | <b>EUR 890,--</b><br>(excl. 20% VAT)  | <b>EUR 890,--</b><br>(excl. 20% VAT)  | <b>EUR 460,--</b><br>(excl. 20% VAT)                                       | <b>EUR 460,--</b><br>(excl. 20% VAT)  |

Package Prices: 3 days – 10% discount, 4 days – 15% discount, 5 days – 20% discount

Please transfer the course fees after receipt of invoice to:

**UniCredit Bank Austria, Vienna - Austria**

**IBAN: AT88 1100 0016 4633 2500 / BIC/SWIFT: BKAUATWW**

**Your registration is only valid after receipt of the course fees**

## Registration form

### Conference Material

|   |   |  |  |
|---|---|--|--|
| Please provide the conference documentation | <input type="checkbox"/> on a USB-stick * | <input type="checkbox"/> printed in a folder | <input type="checkbox"/> both for EUR 20,-- ** |
|---|---|--|--|

\* no computers, no connection for power supply, no Internet access available \*\* incl. VAT (16.67 + 20% VAT) price per conference/seminar

### Side Events – please register

|                        |                         |  |
|------------------------|-------------------------|--|
| Monday, May 7, 2012    | Cocktail and Networking | <input type="checkbox"/> EUR 25,-- p. person (excl. VAT) |
| Wednesday, May 9, 2012 | Cocktail and Networking | <input type="checkbox"/> EUR 25,-- p. person (excl. VAT) |

### Cancellation Policy

A full refund will only be given for cancellations received up to 16 working days before the event. Cancellations must be made in writing. Should you be unable to attend you can nominate a colleague as replacement.

### Visa information

For visa assistance please send us your passport details:

Full name .....

Passport number .....

Date of birth .....

Date of issue and expiry .....

or a copy of your passport.

### Hotel information

After we receive your registration, you will get a confirmation in which you will also find a list of hotels close to the conference venue and offer special rates for our participants. We advise you to make your hotel reservations on your own and as soon as possible as there are many conferences in Vienna in May,

.....  
Date

.....  
Signature

### Information about ICC Austria - *The world business organization*

ICC Austria is a non-profit organisation helping members of the international trade community to succeed in their international endeavours. Members are internationally active manufacturers, traders and service organisations serving this constituency like international banks, lawyers, transport, forwarding and insurance companies, tax consultants etc.

#### ICC Austria assists its members in their daily questions around:

- Bank Guarantees and Letters of Credit
- Foreign trade and law,
- International trade terms and conditions,
- Dispute prevention and dispute resolution as well as the prevention of commercial crime.

Experts of ICC Austria advise companies and banks how to apply Incoterms, Letters of Credit, Bank Guarantees etc. within their import-export contract and how to proceed in their international negotiations in the light of cross cultural differences.